

Medicare Agent Kickstart Track



1. Get Your Insurance License

Click here for discounted pre-licensing courses:



<https://image.hello.aleragroup.com/lib/fe3a15717564047a7c1770/m/1/ebdb9612-506c-48f2-84e2-c858672ea3ab.pdf>



2. Get Required E&O Insurance

Click here for discounted rates:



<https://www.napa-benefits.org/insurance/errors-and-omissions-eando-insurance>



3. Complete Your Broker Intake Form



<https://cloud-aia.aleragroup.com/brokerinformationform/>



4. Check In with Your Alera Medicare Broker Manager

Book time with Carrie Bednarski



<https://outlook.office.com/bookwithme/user/f7e51484e7084528a806a87c6c41af5b@aleragroup.com?anonymous&ep=pcard>



5. Certify for Medicare and get appointed to sell

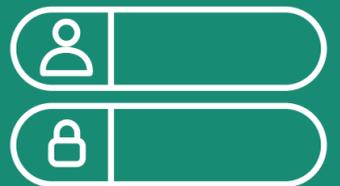


<https://www.alerageneralagency.com/Medicare-certifications>



6. Create your Alera General Agency Broker Portal login to:

- Review our Medicare Education Workshop video to learn the basics
- Review the Medicare Market Presentation to learn the products
- Review the carrier enrollment system training
- View the MedicareCENTER training – your online quoting, recording, and enrollment tool.



Click here to login: <https://www.alerageneralagency.com/Register>



7. Schedule your Marketing and Lead Generation Strategy Session with your Alera Medicare Broker Manager

Book time with Carrie Bednarski



<https://outlook.office.com/bookwithme/user/f7e51484e7084528a806a87c6c41af5b@aleragroup.com?anonymous&ep=pcard>

8. Continue to Learn with Our On-Demand and Live Trainings

- How to generate Medicare referrals
- Cross Selling Ancillary coverage with Medicare
- The basics of the ACA Marketplace
- Compliant Social Media Marketing
- Take advantage of FREE Continuing Education courses



<https://www.alerageneralagency.com/Medicare-carriers>